

Key Fact Document (KFD) Auto Loans
Merchant Bank of Sri Lanka & Finance PLC

1. Product – Auto loan

Objective of this product is to extend financial assistance to customers, **ONLY** in purchasing motor vehicles (for popular articles, which are for private use e.g. Motor Car & Dual-purpose vehicles and restricted for commercial vehicle such as, Motor Coaches, Tippers, Special purposes vehicles, Lorries, Tippers, and prime movers) by mortgaging a vehicle.

2. Key Features & Benefits

- A) Attractive interest rates.
- B) Minimum loan disbursement period
- C) Repayment terms up to 5 years (60 months)
- D) Speedy customer Service

3. Eligibility: the applicant should

- A) Sri Lankan citizens over 18 years & below 65 years of age
- B) Should have an acceptable/ proven repayment capacity
- C) Should have a clear past track record. (Satisfactory CRIB records)
- D) The applicable purpose should be purchase of a vehicle (Motor Car / Dual Purpose)

4. Interest Rates & Other charges

4.1 Interest Rates

Interest rates are based on the decision taken by the ALCO committee depending on the asset quality, customer risk profile and market conditions. Interest rate range between 14.00% to 22.00% p.a.

4.2 Other Charges

4.2.1. Documentation Charges

<LKR 500,000	LKR 5,000.00
LKR 500,000 - LKR 999,999	LKR 9,000.00
LKR 1,000,000 - LKR 1,999,999	LKR 11,000.00
LKR 2,000,000 - LKR 2,999,999	LKR 12,500.00
LKR 3,000,000 - LKR 4,999,999	LKR 15,000.00
LKR 5,000,000 - LKR 9,999,999	LKR 20,000.00
Above LKR 10,000,000	Min. LKR 25,000.00

4.2.2. Fees - Facilities granted against Movable Properties

Government approved RMV/DMT Vehicles registration charges will be applicable.

4.2.3. Penalty Interest on non-payment/ delayed payment of the monthly Installments (if any)

An overdue interest at **Three percent (3%)** per month will be charged on the delayed period in the event of installments are unpaid on the due dates.

4.2.4 Early Settlement of facility

In the event of early settlement by borrower, granting concession for the future interest of the facility is at the sole discretion of MBSL.

4.2.5 Other Charges Applicable

No.	Description of Charge / Fee	Charges / Fees (LKR)
1	Balance Confirmation	1,000.00
2	Certify copy of Deed & Plan	750.00
3	No arrears letters	250.00
4	Customer repayment History	250.00
5	Duplicate Deletion letters - all vehicle categories	2,000.00
6	No objection letters	1,000.00
7	Settlement letters	750.00
8	Invoice to lenders / Buyers	1,500.00
9	Cheque Return Charges	2,500.00
10	Cheque Returns - Payments stop by the drawer	5,000.00
11	Legal fees for preparation and execution of Deed of release (misplaced)	7,500.00

5. Type of article, Exposure and Securities to be obtained to be granted

- a) Movables - Assets
Up to 70% of the Market value given by the Internal Valuation officer- SM CCD.
- b) Popular Movable articles which are Motor cars and dual purposes articles.

6. Procedure to be followed

- All potential customers are invited to the nearest Branch and discuss about their requirements.
- After the discussion, Branch will evaluate and start the process depending upon the customer's requirement.
- Approval will be obtained according to the approved DOA

6.1 Documents needed

6.1.1 Individual Customers

- i. Duly completed application form
- ii. NIC copy
- iii. Valid billing proof (within 06 months period)
- iv. Supplier's Invoice/ quotation / Performa invoice / letter of sale
- v. Valuation report from the LASL Valuer for the article offered (Vehicle CR Book with MTA transfer forms for vehicles)
- vi. Income Statements (Salary Confirmation letter/ recent salary slips/ Bank statements) / Cash flow statements
- vii. CRIB report (Personal & business if any)
- viii. Last 6-month bank statements (Personal & business)
- ix. BR Copy (if available)
- x. Other income proof documents

6.1.2 Corporate Customers -Limited Liability Companies / Quoted Companies

- i. Certificate of Incorporation
- ii. Articles of Association
- iii. Copies of form 1, latest form 13, form 15, form 20
- iv. Tax Payment Receipts/ Income Tax (Latest).
- v. Board Resolutions
- vi. Last three years Audited accounts.
- vii. Current year Management's accounts/Cash flow statements
- viii. Last 6-month bank statements
- ix. CRIB Report (business / Directors)
- x. Any other required documents.

6.1.3 Documents needed (Guarantors)

- i. Guarantor Application & Asset Declaration form
- ii. Copy of the NIC
- iii. Income Statements (Salary Confirmation letter/ recent salary slips/ Bank statements)

6.2 Documents related to Security- Movable

- Original Certificate of Registration
- Absolute ownership of the Vehicle,
- Valuation report
- Sales Invoice

7. General

- Photos of the business place (With the name board) and Security
- Inspection report
- Proof for the loan requirement

8. Main terms & conditions

- a) Loan is repayable on demand without previous notice to the applicants or at any time as required by the Merchant Bank of Sri Lanka & Finance PLC (MBSL).
- b) The applicants shall undertake that they will not create or caused to be created any mortgage, lien or other encumbrances on the vehicle.
- c) The MBSL shall have the right to inspect the books of the applicant's business.
- d) The officers of MBSL are authorized to visit the applicant' place of business or residence for the purpose of recover of dues such visiting charges shall be borne by the applicants.
- e) MBSL shall have the right to access the business premises or residence of the applicant's and/or guarantors as may be determined by the MBSL from time to time for the purpose of inspection of business. Such inspection of business could be carried out with or without any prior notice to the applicant's and/or guarantors concerned.
- f) An Auto Loan Agreement shall be executed which shall contain all other terms and conditions pertaining to this facility by the parties shall form a part and parcel of this offer letter.
- g) Comprehensive Insurance should be obtained from an acceptable insurer preferably from MBSL Insurance and the policy should be assigned to MBSL. Further such policy obtained should be renewed annually and handed over to MBSL. Failure to adhere to above MBSL reserves the right to renew same and charges will be debited to applicant's loan account.
- h) The MBSL shall be registered as the absolute owner of the vehicle mentioned above and the registered ownership shall be transferred to the MBSL as and when required by the MBSL. The applicant shall be entitled to the possession of the vehicle but shall hand over the possession to the MBSL when requested. The MBSL shall also be entitled to take possession of the said vehicle at any time or place when the MBSL deem it necessary and dispose of the vehicle in any manner at the discretion of the MBSL, whenever necessary.

9. Termination & Recovery - Legal Procedure

In the event, MBSL terminates the facility in terms of the previous contained herein MBSL shall be entitled to initiate legal action against the applicant/s and /or guarantor/s and foreclose on the securities provided in order to recover the monies outstanding to MBSL together with all costs incurred in the legal proceedings including stamp duty, legal fees etc.

9.1 Legal Provisions applicable

- a) Mortgage Act No. 06 of 1946 as amended
- b) Consumer Credit Act No. 29 of 1982
- c) Contract Law
- d) Civil & Criminal Law of Sri Lanka
- e) Secured Transactions Act No.49 of 2009
- f) Registration of Title No. 21 of 1998
- g) Arbitration Act No.11 of 1995
- h) Mediation Board Act No. 72 of 1988
- i) Recovery of Debt (Special Provisions) Act No. 2 of 1990
- j) Inland Trust Receipts Act No. 14 of 1990
- k) Finance Business Act No.42 of 2011
- l) Inland Revenue Act No.24 of 2017

10. Complaint handling procedure

Customers can lodge complaints with regard to our products or services by either;

- a) Visit to the nearest branch and make the complaint to the Branch Manager.
- b) Call & lodge a complaint through our customer care **hotline 011 - 4 711 711 OR** via **E-mail to info@mbslbank.com / customercare@mbslbank.com**
- c) By post - make a **complaint in writing** to the;

Complaint Handling Officer (Acting)
Merchant Bank of Sri Lanka & Finance PLC
No.28, BOC Merchant Tower
St. Michael's Road
Colombo 03.