

MBSL Insurance Company Limited Teaser

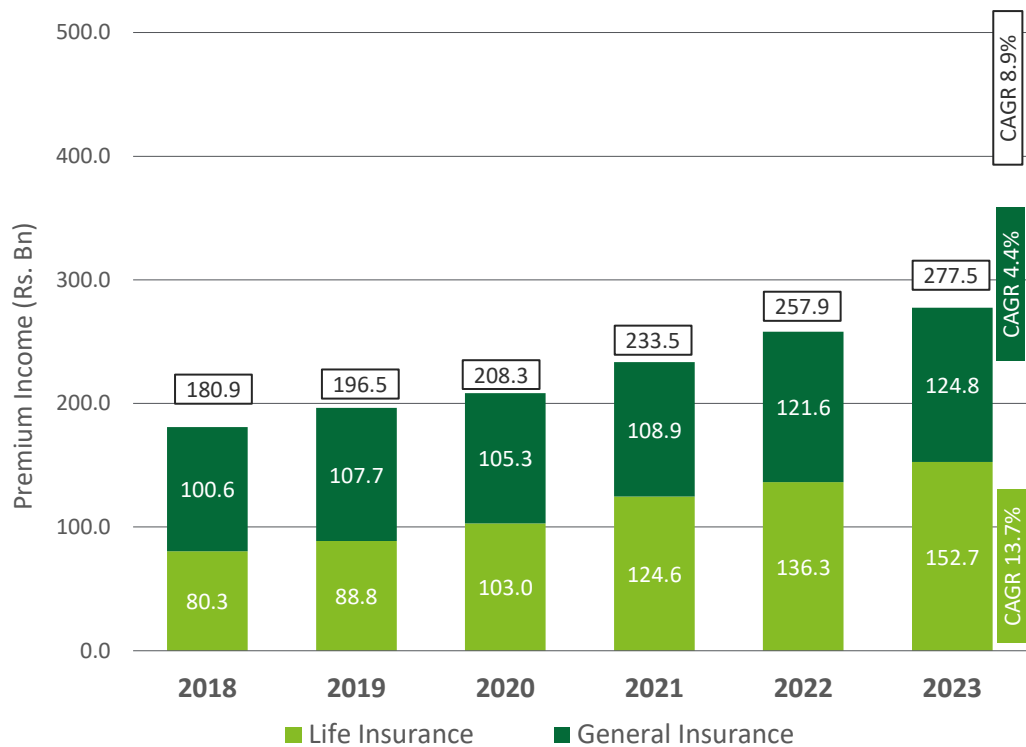
May 2025



Background on the Sri Lankan Insurance Industry

Despite challenges, the industry has endured majority of the external economic shocks

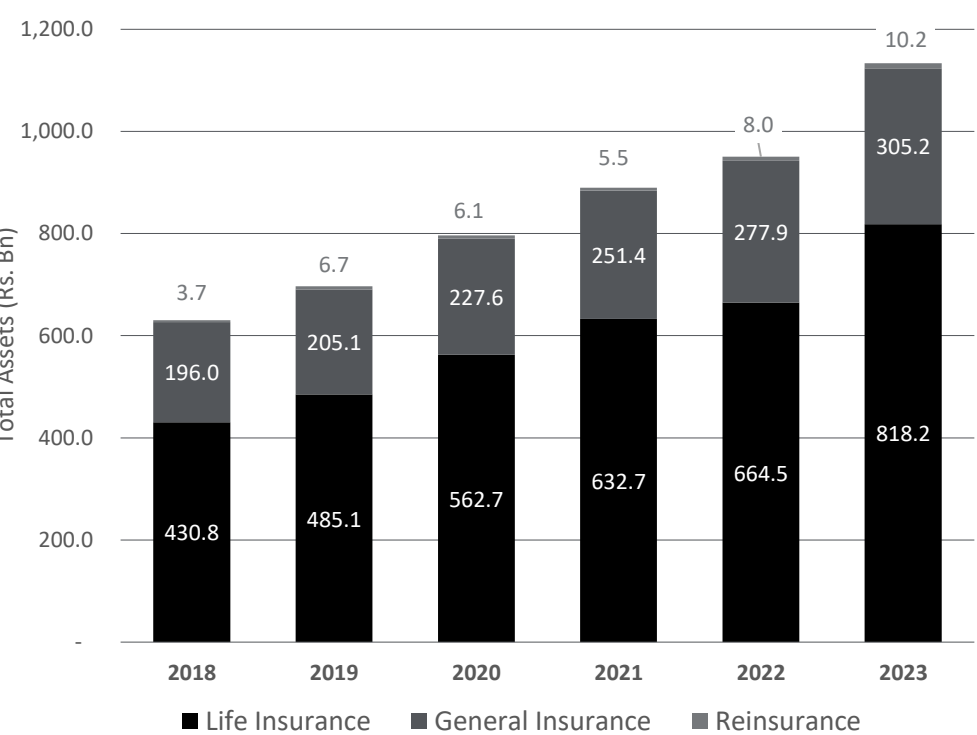
The overall growth in premium income was driven by the Life Insurance vertical



Source: Insurance Handbook 2023 – Insurance Regulatory Commission of Sri Lanka



The asset base of the industry grew across all verticals supported by Life



KEY OPPORTUNITES FOR INVESTORS IN THE INSURANCE SECTOR

- Low insurance penetration
- Experienced professionals
- Increase digital adoption
- Lack of a national health insurance scheme

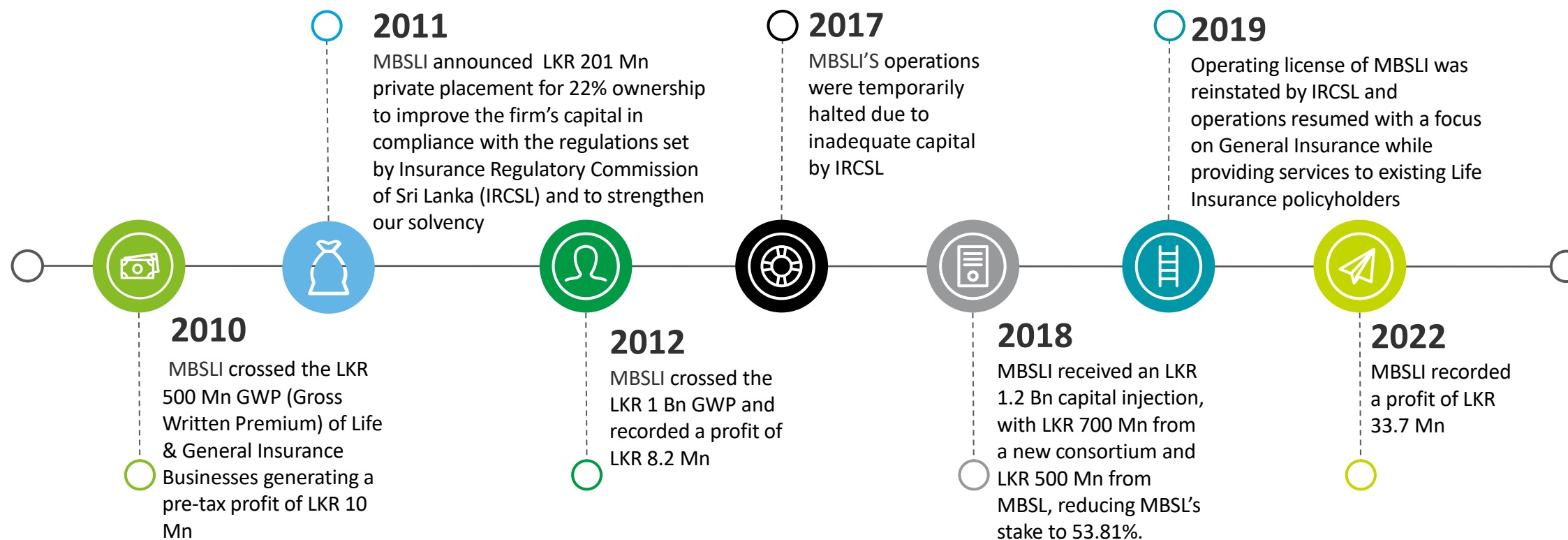
- Low economic activity coverage

Transaction Parameters and Company Overview

Divestiture of 53.81% stake of MBSL Insurance Company Limited (MBSLI) by Merchant Bank of Sri Lanka & Finance PLC (MBSL)

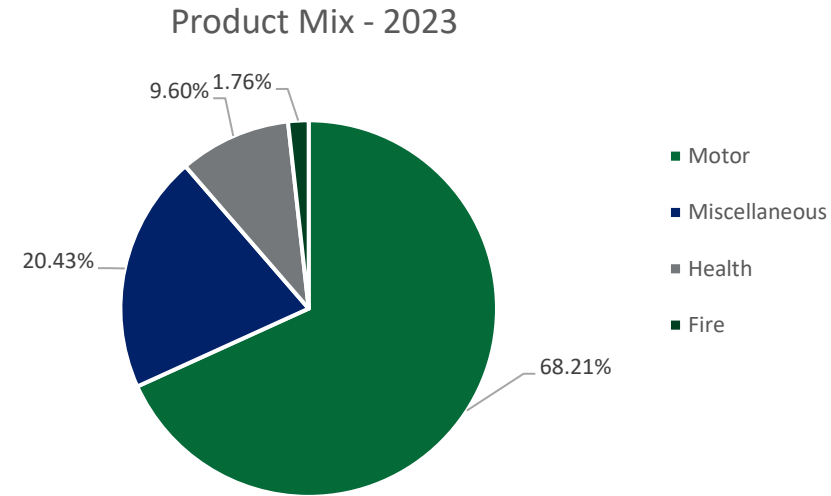
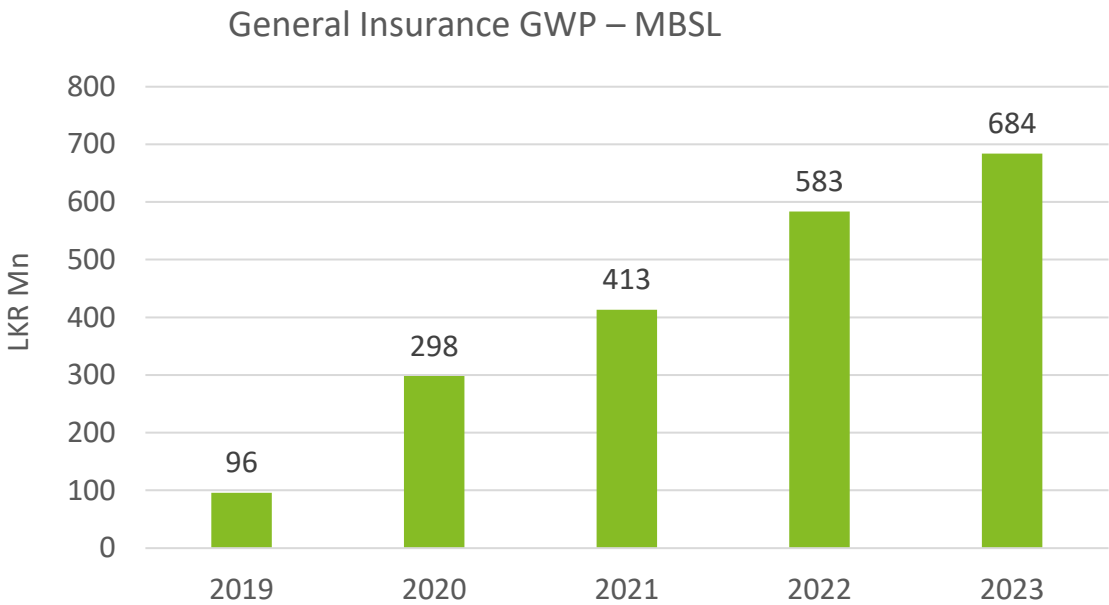
Incorporated in 2004 MBSL Insurance Company Limited, is a subsidiary of MBSL, which is a listed finance company on the Colombo Stock Exchange. The company operates in 18 branches and 40 service counters in both MBSL and Bank of Ceylon. MBSLI is one of two composite insurers in Sri Lanka that operate both Life and General Insurance products. The company is more focused on the general insurance business and at present no new policies are issued under the life insurance business.

KEY HIGHLIGHTS AT MBSLI OVER THE YEARS



Key Financial highlights MBSL General Insurance

MBSL Insurance has achieved a fivefold increase in market share within Sri Lanka’s general insurance sector—rising from 0.1% in 2019 to 0.5% in 2023.



KEY FINANCIAL HIGHLIGHTS – MBSL GENERAL INSURANCE



Fund Size (2023)
LKR 683 Mn



Asset Value(2023)
LKR 1.7 Bn



Profit/ (Loss) (2023)
LKR (111) Mn



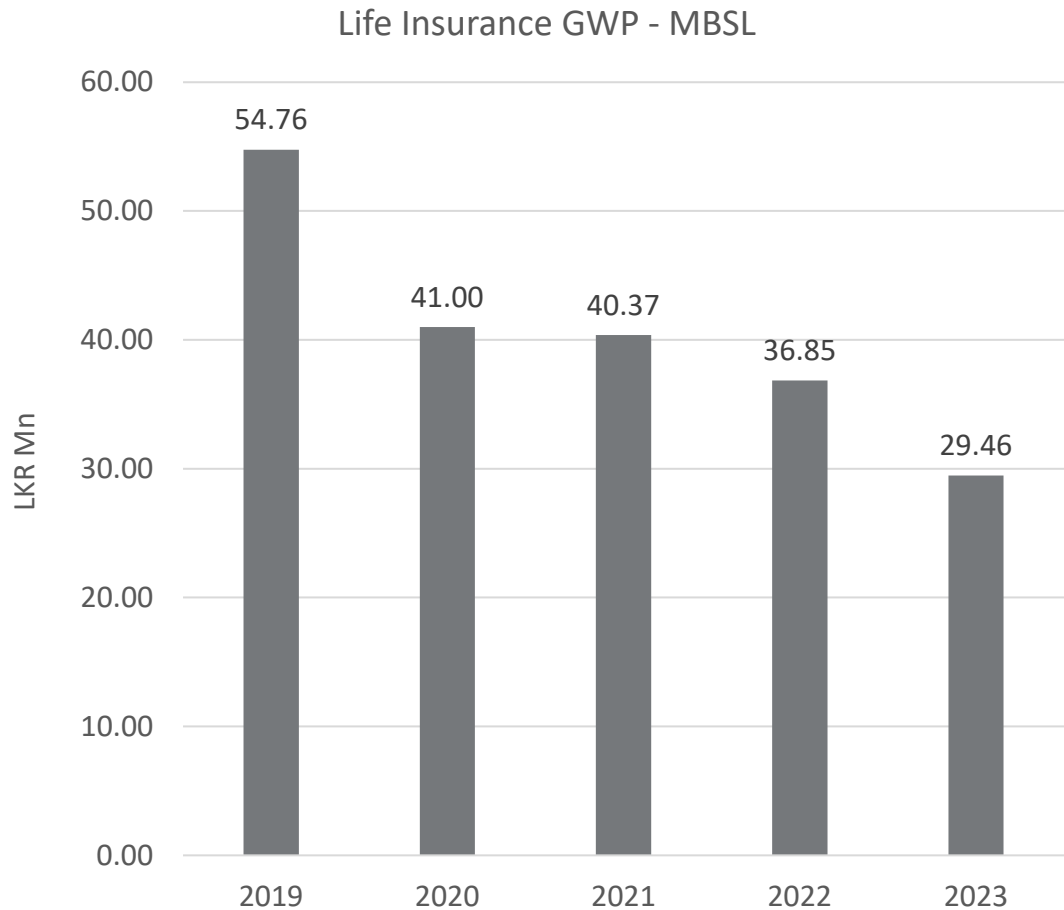
Shareholders’ Equity (2023)
LKR 656.6 Mn

FINANCIAL PERFORMANCE Vs. INDUSTRY

	MBSL	Industry
Net Combined Ratio	177.3%	108.4%
Net Claims Ratio	77%	62.6%

Key highlights MBSL Life Insurance

MBSL Insurance discontinued the issuance of new life insurance policies effective June 1, 2020. The segregation of life and non-life insurance businesses, along with the implementation of IFRS 17, remains pending



Life Insurance Policies in force (2023)
2,918



Life Fund Size (2023)
LKR 393 Mn



Asset Value (2023)
LKR 792 Mn



Profit/ (Loss) after tax (2023)
LKR 103 Mn



Shareholders' Equity (2023)
LKR 293 Mn

• MBSLI life insurance operates on a much smaller scale with limited competitiveness in the life insurance market.

Board of Director's and key Personnel at MBSLI

BOARD OF DIRECTORS



Charitha Vithana

Chairman

Current/ Recent positions: CFO MBSL & Finance PLC,& CFO Fintrex Finance Limited



Lalith Fernando

Director

Current/ Recent positions: Executive Director United Capital Holdings, Managing Director/ CEO



Dammika Hapuhinna

Director

Current/ Recent positions: CEO MBSL & Finance PLC.



Fahima Thaha

Director

Current/ Recent positions: Assistant General Manager Legal and Head of the Legal Department at MBSL & Finance PLC



Sunil Fernando

Director

Current/ Recent positions: Managing Director of WSR Fernando & Company (Pvt) Ltd and of WSR Shipping & Logistics (Pvt) Ltd.



Dineshiya Liyanage

Director

Current/ Recent positions: COO of WSR Fernando & Co (Pvt) Ltd, Head of Finance Van Rees Ceylon Ltd

THE EXECUTIVE COMMITTEE



Rukman Weeraratne

Chief Executive Officer

Rukman brings over 38 years of senior management experience across Sales, Marketing, Distribution, and General Management in both local and multinational companies in Sri Lanka and abroad.



Nilushan Somarathna

Chief Financial Officer

Nilushan is a seasoned finance professional with nearly 20 years of experience in areas such as financial reporting, strategic planning, investment management, and auditing.



Induka Senanayake

Head – Group Corporate Business Development

Induka has more than 25 years of experience in the insurance industry, with expertise in Sales, Marketing, Sales Team Training, and managing Branch and Regional Operations.



Sajeewa Chandrasena

Head of Sales Force training & Development

Sajeewa brings over 30 years of expertise in distribution and management across both Life and General Insurance sectors. He has held key managerial roles at Ceylinco Life, HNB Assurance, and HNB General Insurance.

Disclaimer

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