UNAUDITED FINANCIAL STATEMENTS

For the Period ended 31st March 2018



Merchant Bank of Sri Lanka & Finance PLC

Rating ICRA " [SL] A " Co.Reg.No. PQ10

Bank of Ceylon Merchant Tower, No. 28, St. Michael's Road, Colombo 03, Sri Lanka.

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Merchant Bank of Sri Lanka & Finance PLC Unaudited Statement of Profit or Loss

| | | Company | | | Group | |
|---|---------------------------------------|---------------------------------------|-------------|---------------------------------------|---------------------------------------|-------------|
| | Qı | arter ended | | Qı | arter ended | |
| | 31/03/2018 (Unaudited) LKR '000 | 31/03/2017 (Unaudited) LKR '000 | Change % | 31/03/2018 (Unaudited) LKR '000 | 31/03/2017 (Unaudited) LKR '000 | Change % |
| Income | 1,608,654 | 1,392,154 | 15.6 | 1,683,098 | 1,647,780 | 2.1 |
| | | | | | | |
| Interest and similar income | 1,529,748 | 1,343,872 | 13.8 | 1,551,221 | 1,370,767 | 13.2 |
| Interest and similar expenses | 927,183 | 827,556 | 12.0 | 932,336 | 827,781 | 12.6 |
| Net interest income | 602,565 | 516,316 | 16.7 | 618,885 | 542,986 | 14.0 |
| Fee and commission income | 51,231 | 51,043 | 0.4 | 51,218 | 65,033 | (21.2) |
| Fee and commission expenses | 1,344 | 17,618 | (92.4) | 3,688 | 32,358 | (88.6) |
| Net fee and commission income | 49,887 | 33,425 | 49.3 | 47,530 | 32,675 | 45.5 |
| Insurance premium income | - | - | - | 48,462 | 212,356 | (77.2) |
| Net claims and benefits | - | - | - | (48,572) | (133,904) | 63.7 |
| Net trading income | 2,742 | (3,651) | 175.1 | 2,785 | (3,608) | 177.2 |
| Net gain / (loss) on financial assets - held for trading | 6,289 | (18,309) | 134.3 | 7,404 | (19,244) | 138.5 |
| Other operating income | 18,644 | 19,199 | (2.9) | 22,008 | 22,476 | (2.1) |
| Total operating income | 680,127 | 546,980 | 24.3 | 698,502 | 653,737 | 6.8 |
| Impairment charges from loans and other losses | 234,964 | (11,448) | 2,152.4 | 235,939 | (7,728) | 3,153.0 |
| Net operating income | 445,163 | 558,428 | (20.3) | 462,563 | 661,465 | (30.1) |
| Personnel expenses | 276,882 | 242,094 | 14.4 | 301,543 | 287,482 | 4.9 |
| Provision for employee benefit | 12,000 | 11,087 | 8.2 | 13,305 | 12,392 | 7.4 |
| Depreciation of property & equipment | 20,458 | 20,258 | 1.0 | 22,752 | 24,513 | (7.2) |
| Amortization of intangible assets | 10,003 | 3,655 | 173.7 | 11,465 | 4,848 | 136.5 |
| Other operating expenses | 179,801 | 178,408 | 0.8 | 205,698 | 234,431 | (12.3) |
| Total operating expense | 499,144 | 455,502 | 9.6 | 554,763 | 563,666 | (1.6) |
| Profit / (loss) from operations | (53,981) | 102,926 | (152.4) | (92,200) | 97,799 | (194.3) |
| Impairment from investment in Group companies Profit / (loss) from operations after impairment from subsidiary | - | - | | - | - | |
| investments | (53,981) | 102,926 | (152.4) | (92,200) | 97,799 | (194.3) |
| Value added tax (VAT) on financial services | 29,184 | 40,669 | (28.2) | 29,184 | 40,669 | (28.2) |
| Share of associate companies profit before tax | - | - | - | (1,798) | (2,510) | 28.4 |
| Profit before income tax | (83,165) | 62,257 | (233.6) | (123,182) | 54,620 | (325.5) |
| Income tax expense / (Reversal) | - | 12,394 | (100.0) | - | 12,393 | (100.0) |
| Profit/(loss) for the period | (83,165) | 49,863 | (266.8) | (123,182) | 42,227 | (391.7) |
| Profit for the period attributable to: | | | | | | |
| Equity holders of the parent | (83,165) | 49,863 | (266.8) | (117,112) | 43,041 | (372.1) |
| Non controlling interests | - | - | · , | (6,070) | (814) | (645.7) |
| Profit/(loss) for the period | (83,165) | 49,863 | (266.8) | (123,182) | 42,227 | (391.7) |
| Earnings per share: | | | | | | |
| Basic / diluted earnings per share (LKR) | (0.50) | 0.30 | (266.8) | (0.71) | 0.26 | (372.1) |

Merchant Bank of Sri Lanka & Finance PLC Unaudited Statement of Comprehensive Income

| | | Company | | | Group | | |
|---|---------------------------------------|---------------------------------------|-------------------------|---------------------------------------|---------------------------------------|--------------------------------------|--|
| | Qı | arter ended | Quarter ended | | | | |
| | 31/03/2018 (Unaudited) LKR '000 | 31/03/2017 (Unaudited) LKR '000 | Change % | 31/03/2018 (Unaudited) LKR '000 | 31/03/2017 (Unaudited) LKR '000 | Change % | |
| Profit/(loss) for the period | (83,165) | 49,863 | (266.8) | (123,182) | 42,227 | (391.7) | |
| Other comprehensive income for the period | | | | | | | |
| Actuarial gains/(losses) on defined benefit plans | - | - | - | - | - | - | |
| Fair value reserves (Available for Sale Financial Assets): Net change in fair value Share of associates companies' other comprehensive income | (702) - | (5,572) - | 87.4 | (703) - | (5,572) - | 87.4 | |
| Other comprehensive income before tax | (702) | (5,572) | 87.4 | (703) | (5,572) | 87.4 | |
| Income tax (charge)/credit relating to components of other comprehensive income | - | - | - | - | - | - | |
| Other comprehensive income for the period, net of tax | (702) | (5,572) | 87.4 | (703) | (5,572) | 87.4 | |
| Total comprehensive income for the period, net of tax | (83,867) | 44,291 | (289.4) | (123,885) | 36,655 | (438.0) | |
| Total comprehensive income attributable to: Equity holders of the parent Non controlling interests | (83,867) - (83,867) | 44,291 <u>-</u> 44,291 | (289.4) - (289.4) | (117,814) (6,070) (123,884) | 37,469 (814) 36,655 | (414.4) (645.7) (438.0) | |

Merchant Bank of Sri Lanka & Finance PLC Unaudited Statement of Financial Position

| | Con | npany | | G | roup | |
|--|---|---|---|---|---|--|
| as at | 31/03/2018 | 31/12/2017 | Change | 31/03/2018 | 31/12/2017 | Change |
| | (Unaudited) | (Audited) | % | (Unaudited) | (Audited) | % |
| | LKR '000 | LKR '000 | | LKR '000 | LKR '000 | |
| Assets | | | | | | |
| Cash and cash equivalents | 329,559 | 418,885 | (21.3) | 438,992 | 466,139 | (5.8) |
| Placements with banks & financial institutions | 420,266 | 1,509,597 | (72.2) | 536,810 | 1,597,785 | (66.4) |
| Securities purchased under resale agreements | 1,224,457 | 1,302,748 | (6.0) | 1,574,807 | 1,651,927 | (4.7) |
| Financial investments - held for trading | 266,281 | 231,264 | 15.1 | 274,384 | 238,252 | 15.2 |
| Bills receivable | 599,275 | 494,096 | 21.3 | 599,275 | 494,096 | 21.3 |
| Loans & advances to customers | 12,561,759 | 12,598,133 | (0.3) | 12,619,238 | 12,592,956 | 0.2 |
| Lease and hire purchase receivable | 15,696,723 | 15,661,432 | 0.2 | 15,696,723 | 15,661,432 | 0.2 |
| Financial investments - available for sale | 1,480,806 | 1,815,181 | (18.4) | 1,858,746 | 2,191,842 | (15.2) |
| Financial investments - held to maturity | 61,417 | 479,362 | (87.2) | 61,417 | 479,362 | (87.2) |
| Real Estate Stock | 141,140 | 42,603 | 231.3 | 141,140 | 42,603 | 231.3 |
| Investment in associate company | 81,084 | 81,084 | - | 90,655 | 92,453 | (1.9) |
| Investment in subsidiary | 21,117 | 21,117 | - | - | = | - |
| Investment properties | 123,047 | 123,773 | (0.6) | 123,047 | 123,773 | (0.6) |
| Property, plant and equipment | 322,724 | 321,660 | 0.3 | 346,756 | 347,393 | (0.2) |
| Intangible assets | 220,021 | 226,293 | (2.8) | 235,375 | 244,526 | (3.7) |
| Other assets | 415,581 | 317,979 | 30.7 | 757,383 | 692,427 | 9.4 |
| Total assets | 33,965,257 | 35,645,207 | (4.7) | 35,354,748 | 36,916,966 | (4.2) |
| Liabilities Due to banks Securities sold under repurchase agreements Due to customers Debt issued and borrowed funds Insurance provision - life Insurance provision - non life Current tax liabilities Deferred tax liabilities Other liabilities Retirement benefits obligations Total liabilities | 590,652 439,693 20,401,513 8,195,680 - - (6,158) 373,711 547,137 273,076 30,815,304 | 123,849 437,672 21,918,869 8,818,862 - - 7,473 373,711 467,965 262,986 32,411,387 | 376.9 0.5 (6.9) (7.1) - (182.4) - 16.9 3.8 (4.9) | 599,348 439,693 20,401,513 8,195,680 565,618 390,504 (6,158) 373,711 967,325 292,242 32,219,476 | 129,877 437,672 21,910,383 8,818,862 547,026 430,093 7,473 373,711 719,713 283,000 33,657,810 | 361.5 0.5 (6.9) (7.1) 3.4 (9.2) (182.4) - 34.4 3.3 (4.3) |
| Equity | | | | | | |
| Stated capital | 2,124,457 | 2,124,457 | - | 2,124,457 | 2,124,457 | - |
| Retained earnings | 841,782 | 924,947 | (9.0) | 831,303 | 177,839 | 367.4 |
| Available-for-sale reserve | 5,875 | 6,577 | (10.7) | 598 | 948,415 | (99.9) |
| Statutory reserves | 177,839 | 177,839 | - | 177,839 | 1,300 | 13,579.9 |
| Total equity attributable to the parent | 3,149,953 | 3,233,820 | (2.6) | 3,134,197 | 3,252,011 | (3.6) |
| Non controlling interests | - | -,, | - | 1,075 | 7,145 | (85.0) |
| Total equity | 3,149,953 | 3,233,820 | (2.6) | 3,135,272 | 3,259,156 | (3.8) |
| • • | · · · | · · · · · · | | , , , , , , , , , , , , , , , , , , , | • | |
| Total liabilities and equity | 33,965,257 | 35,645,207 | (4.7) | 35,354,748 | 36,916,966 | (4.2) |
| Commitments and contingencies | 158,108 | 167,712 | (5.7) | 158,108 | 183,166 | (13.7) |
| Net assets value per share (LKR) | 18.99 | 19.50 | (2.6) | 18.89 | 19.61 | (3.6) |

These Financial Statements are in compliance with the requirements of the Companies Act No. 7 of 2007

(sgd.) P. I. Kandanaarachchi

The Board of Directors is responsible for the preparation and presentation of these Financial Statements. Approved and signed for and on behalf of the Board

(sgd.)

Dr. S. Lokuhewa

Director

D. M. N. P. Karunapala Chief Executive Officer

(sgd.) K. B. S. Bandara Director

Colombo, Sri Lanka 11/May/18

Merchant Bank of Sri Lanka & Finance PLC Unaudited Statement of Changes in Equity

| Company | Stated capital LKR ' 000 | Statutory reserves LKR ' 000 | Available for sale reserve LKR ' 000 | Retained profits LKR ' 000 | Total equity LKR ' 000 | |
|---------------------------------|--------------------------------|------------------------------------|--|----------------------------------|--|------------------------------|
| Balance as at 01st January 2017 | 2,124,457 | 157,669 | (21,802) | 846,189 | 3,106,513 | |
| Net profit for the period | - | - | - | 49,863 | 49,863 | |
| Other comprehensive income | - | - | (5,572) | - | (5,572) | |
| Balance as at 31st March 2017 | 2,124,457 | 157,669 | (27,374) | 896,052 | 3,150,804 | |
| Balance as at 01st January 2018 | 2,124,457 | 177,839 | 6,577 | 924,947 | 3,233,820 | |
| Net profit for the period | · · · · · · | - | , - | (83,165) | (83,165) | |
| Other comprehensive income | - | - | (702) | - 1 | (702) | |
| Balance as at 31st March 2018 | 2,124,457 | 177,839 | 5,875 | 841,782 | 3,149,953 | |
| Group | Stated Capital LKR ' 000 | Statutory reserves LKR ' 000 | Available for sale reserve LKR ' 000 | Retained profits LKR ' 000 | Non controlling interest LKR ' 000 | Total equity LKR ' 000 |
| Balance as at 01st January 2017 | 2,124,457 | 157,669 | (36,195) | 879,309 | 14,343 | 3,139,583 |
| Net profit for the period | · · · · · · | - | - | 43,041 | (814) | 42,227 |
| Other comprehensive income | - | - | (5,572) | - | - | (5,572) |
| Balance as at 31st March 2017 | 2,124,457 | 157,669 | (41,767) | 922,350 | 13,529 | 3,176,238 |
| Balance as at 01st January 2018 | 2,124,457 | 177,839 | 1,300 | 948,415 | 7,145 | 3,259,156 |
| Net profit for the period | - | - | - | (117,112) | (6,070) | (123,182) |
| Other comprehensive income | - | - | (702) | - | - | (702) |
| Balance as at 31st March 2018 | 2,124,457 | 177,839 | 598 | 831,303 | 1,075 | 3,135,272 |

Statutory reserve represents the reserve fund of the Company created in terms of the Finance Companies (Capital Funds) Direction No. 01 of 2003 issued by the Central Bank of Sri Lanka.

Merchant Bank of Sri Lanka & Finance PLC Unaudited Statement of Cash Flows

| | Compar | ny | Group |) |
|---|-------------|-------------|-------------|-------------|
| For the period ended 31st March | 2018 | 2017 | 2018 | 2017 |
| | LKR '000 | LKR '000 | LKR '000 | LKR '000 |
| Cash flows from operating activities | | | | |
| Profit before income tax | (83,165) | 62,257 | (123,182) | 54,620 |
| Adjustments for : | | | | |
| Change in operating assets | (535,199) | (1,313,674) | (566,184) | (1,278,187) |
| Change in operating liabilities | (1,451,815) | 477,316 | (1,282,255) | 475,298 |
| Share of associate companies' (profit)/loss before tax | - | - | 1,798 | 2,510 |
| Contribution to defined benefit plans | 12,000 | 11,087 | 13,305 | 12,392 |
| Other non-cash items included in profit before tax | 251,294 | (19,406) | 255,112 | (9,303) |
| Dividend income | (1,287) | (2,152) | (1,330) | (2,195) |
| | (1,808,172) | (784,572) | (1,702,736) | (744,865) |
| Gratuity paid | (1,910) | (643) | (4,063) | (1,267) |
| Net cash generated from/(used in) operating activities before tax | (1,810,082) | (785,215) | (1,706,799) | (746,132) |
| Income tax paid | - | (19,441) | (13,631) | (9,493) |
| Net cash generated from/ (used in) operating activities | (1,810,082) | (804,656) | (1,720,430) | (755,625) |
| Cash flows from investing activities | | | | |
| Purchase of financial assets held for trading | (86,914) | (1,766) | (86,914) | (1,763) |
| Proceeds from disposal of financial assets held for trading | 59,641 | 52,560 | 59,641 | 52,560 |
| Proceeds from financial investments-AFS & HTM | 758,005 | - | 756,725 | 42,476 |
| Net (increase)/decrease in other investment | 1,089,331 | 18,389 | 1,060,975 | 14,775 |
| Purchase of property & equipment & Investment properties | (20,796) | (7,291) | (21,591) | (7,348) |
| Purchase of intangible assets | (3,731) | - | (2,313) | - |
| Dividend received | 1,287 | 2,152 | 1,330 | 2,195 |
| Net cash generated from/ (used in) investing activities | 1,796,823 | 64,044 | 1,767,853 | 102,895 |
| Cash flows from financing activities | | | | |
| Net increase / (decrease) in reverse repo and repo agreements | 80,312 | (24,935) | 79,141 | (82,650) |
| Net increase/ (decrease) in other borrowings | 891,578 | 369,250 | 891,578 | 369,250 |
| Payments on redemption of debentures | (1,514,760) | - | (1,514,760) | - |
| Net cash generated from/ (used in) financing activities | (542,870) | 344,315 | (544,041) | 286,600 |
| | (= /= -/ | | (- ,- , | |
| Net increase/ (decrease) in cash and cash equivalents during the period | (556,129) | (396,297) | (496,618) | (366,130) |
| Cash and cash equivalents at the beginning of the period | 295,036 | 199,666 | 336,262 | 216,360 |
| Cash and cash equivalents at the end of the period | (261,093) | (196,631) | (160,356) | (149,770) |
| | | | | |
| Note Analysis of Cash and Cash Equivalents | | | | |
| Cash and short term funds | 329,559 | 353,144 | 438,992 | 412,931 |
| Dues to banks | (590,652) | (549,775) | (599,348) | (562,701) |
| Davo to Janto | (261,093) | (196,631) | (160,356) | (149,770) |
| | (201,033) | (133,031) | (100,000) | (143,110) |

1 Reporting entity

Merchant Bank of Sri Lanka & Finance PLC is a public quoted company incorporated and domiciled in Sri Lanka on 04 March 1982. The registered office and principal place of business of the Company is located at the Bank of Ceylon Merchant Tower, No. 28, St Michael's Road, Colombo 03. The shares of the Company are listed in the Colombo Stock Exchange.

In the opinion of the Directors, the Company's parent enterprise and its ultimate parent enterprise is Bank of Ceylon.

The consolidated financial statements comprises of the Company, it's subsidiary: MBSL Insurance Company Ltd and it's interest in associate; Lanka Securities Ltd.

The consolidated financial statements for the period ended were authorized for issue on 11th May 2018, in accordance with the resolution of the directors passed on 11th May 2018.

2 Basis of preparation and accounting policies

Basis of preparation

The interim condensed consolidated financial statements for the period ended 31st March 2018 have been prepared in accordance with LKAS 34 Interim Financial Reporting. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements.

Significant accounting policies

The accounting policies adopted in the preparation of interim condensed consolidated financial statements are consistent with those followed in the preparation of Group's annual financial statements for the year ended 31st December 2017.

All known expenses including fees and similar expenses have been provided in this financial statements.

3 Measurement of Financial Instruments

| Company | | | | | | | | | | LKR.'000 |
|--|----------------------|--------------|----------------------|------------|------------------|------------|------------|------------|------------|------------|
| | Fair value through F | Loans and re | Loans and receivable | | Held-to-maturity | | or-sale | Tota | ıl | |
| As at | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 |
| Financial assets | | | | | | | | | | |
| Cash and cash equivalents | - | - | 329,559 | 418,885 | - | - | - | - | 329,559 | 418,885 |
| Placements with banks & financial institutions | - | - | 420,266 | 1,509,597 | - | - | - | - | 420,266 | 1,509,597 |
| Securities purchased under resale agreements | - | - | 1,224,457 | 1,302,748 | - | - | - | - | 1,224,457 | 1,302,748 |
| Financial investments - held for trading | 266,281 | 231,264 | - | - | - | - | - | - | 266,281 | 231,264 |
| Bills receivable | - | - | 599,275 | 494,096 | - | - | - | - | 599,275 | 494,096 |
| Loans & advances to customers | - | - | 12,561,759 | 12,598,133 | - | - | - | - | 12,561,759 | 12,598,133 |
| Lease and hire purchase receivable | - | - | 15,696,723 | 15,661,432 | - | - | - | - | 15,696,723 | 15,661,432 |
| Financial investments - available for sale | - | - | - | - | - | - | 1,480,806 | 1,815,181 | 1,480,806 | 1,815,181 |
| Financial investments - held to maturity | - | - | - | - | 61,417 | 479,362 | - | - | 61,417 | 479,362 |
| Other assets | - | - | 52,140 | 46,865 | - | - | - | - | 52,140 | 46,865 |
| Total | 266,281 | 231,264 | 30,884,179 | 32,031,756 | 61,417 | 479,362 | 1,480,806 | 1,815,181 | 32,692,683 | 34,557,563 |

| | | | | LKR.'000 |
|---|------------------------------|------------|------------|------------|
| | Other financial amortised | | Tota | ! |
| | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 |
| Other Financial liabilities | | ' | | |
| Due to banks | 590,652 | 123,849 | 590,652 | 123,849 |
| Securities sold under repurchase agreements | 439,693 | 437,672 | 439,693 | 437,672 |
| Due to customers | 20,401,513 | 21,918,869 | 20,401,513 | 21,918,869 |
| Debt issued and borrowed funds | 8,195,680 | 8,818,862 | 8,195,680 | 8,818,862 |
| Other liabilities | 359,184 | 338,072 | 359,184 | 338,072 |
| Total | 29,986,722 | 31,637,324 | 29,986,722 | 31,637,324 |

| Group | Fair relies the second 1 | D==64 //1 ===1 | Loans and re | | Hald to me | 4 | Available-fo | | Tota | LKR.'000 |
|--|--------------------------|----------------|--------------|------------|------------|------------|--------------|------------|------------|------------|
| | Fair value through I | | | | Held-to-ma | | | | | |
| As at | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 |
| Financial assets | | | | | | | | | | |
| Cash and cash equivalents | = | - | 438,992 | 466,139 | - | - | - | - | 438,992 | 466,139 |
| Placements with banks & financial institutions | - | - | 536,810 | 1,597,785 | - | - | - | - | 536,810 | 1,597,785 |
| Securities purchased under resale agreements | - | - | 1,574,807 | 1,651,927 | - | - | - | - | 1,574,807 | 1,651,927 |
| Financial investments - held for trading | 274,384 | 238,252 | - | - | - | - | - | - | 274,384 | 238,252 |
| Bills receivable | - | - | 599,275 | 494,096 | - | - | - | - | 599,275 | 494,096 |
| Loans & advances to customers | - | - | 12,619,238 | 12,592,956 | - | - | - | - | 12,619,238 | 12,592,956 |
| Lease and hire purchase receivable | - | - | 15,696,723 | 15,661,432 | - | - | - | - | 15,696,723 | 15,661,432 |
| Financial investments - available for sale | - | - | - | - | - | - | 1,858,746 | 2,191,842 | 1,858,746 | 2,191,842 |
| Financial investments - held to maturity | - | - | - | - | 61,417 | 479,362 | - | - | 61,417 | 479,362 |
| Other assets | - | - | 52,140 | 46,865 | - | - | - | - | 52,140 | 46,865 |
| Total | 274,384 | 238,252 | 31,517,985 | 32,511,200 | 61,417 | 479,362 | 1,858,746 | 2,191,842 | 33,712,532 | 35,420,656 |

| | | | | LKK. 000 |
|---|---------------------------|------------|------------|------------|
| | Other financial amortised | | Tota | I |
| | 31/03/2018 | 31/12/2017 | 31/03/2018 | 31/12/2017 |
| Other Financial liabilities | | ' | | |
| Due to banks | 599,348 | 129,877 | 599,348 | 129,877 |
| Securities sold under repurchase agreements | 439,693 | 437,672 | 439,693 | 437,672 |
| Due to customers | 20,401,513 | 21,910,383 | 20,401,513 | 21,910,383 |
| Debt issued and borrowed funds | 8,195,680 | 8,818,862 | 8,195,680 | 8,818,862 |
| Other liabilities | 359,184.25 | 338,072 | 359,184.25 | 338,072 |
| Total | 29,995,418 | 31,634,866 | 29,995,418 | 31,634,866 |

I KR '000

4 Movement in individual and collective impairment during the period

| 4 Movement in marriada and concentre impairment during the period | | | | LKR. '000 |
|---|-----------|-----------|-----------|-----------|
| - | Compa | ny | Grou |) |
| Impairment charges from loans and other losses | 2018 | 2017 | 2018 | 2017 |
| Impairment from Loans and advances_individual impairment (Note 4.1) | 180,486 | 5,408 | 180,486 | 5,408 |
| Impairment from Loans and advances_collective impairment (Note 4.2) | 54,478 | (16,856) | 55,453 | (13,136) |
| - - | 234,964 | (11,448) | 235,939 | (7,728) |
| 4.1 Individual impairment charges | | | | |
| As at 01 January | 723,189 | 685,041 | 723,189 | 685,041 |
| Charge to income statement from loans and advances | 180,486 | 5,408 | 180,486 | 5,408 |
| Write off | - | (5,511) | - | (5,511) |
| As at 31st March | 903,675 | 684,938 | 903,675 | 684,938 |
| 4.2 Collective impairment charges | | | | |
| As at 01 January | 587,367 | 391,886 | 587,367 | 391,886 |
| Charge to income statement from loans and advances | 54,478 | (16,856) | 55,453 | (13,136) |
| Write off | - | - | - | - |
| As at 31st March | 641,846 | 375,030 | 642,821 | 378,750 |
| Loans and advances impairment | 1,545,521 | 1,059,968 | 1,546,496 | 1,063,688 |

5 Segment Information

For management purposes, the group is organised into business units based on their products and services, and has four reportable operating segments as follows:

- The Leasing segment includes providing Finance Leases and Hire Purchase facilities.
- The Loan segment includes providing personal loans, term loans, bill discounting, cheque discounting, micro finance and bank guarantees.
- Corporate advisory includes corporate advisory services and capital market activities.
- The insurance includes general and life insurance.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects.

The following table presents income, profit and asset information regarding the group's operating segments for the period ended 31st March 2018 and comparative figures for the period ended 31st March 2017.

| Group | | | | | | | | | | | | |
|--|------------|------------|------------|------------|----------|-----------|-----------|-----------|-----------|-----------|------------|------------|
| | Lease 8 | S HP | Loans | | | Corporate | | ice | Unalloca | ited | Tota | П |
| | | | | | Advisor | • | | | | | | |
| For the Period ended 31st March | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 | LKR.'000 |
| External Revenue | | | | | | | | | | | | |
| Interest and similar income | 773,688 | 680,314 | 633,113 | 572,772 | 5,370 | 4,774 | 21,473 | 26,895 | 117,577 | 86,012 | 1,551,221 | 1,370,767 |
| Fee and other income | 18,810 | 16,580 | 22,291 | 9,023 | 1,314 | (1,259) | 51,856 | 229,665 | 30,202 | 42,248 | 124,473 | 296,257 |
| Net gain / (loss) on financial assets - held for trading | - | - | - | - | 7,404 | (19,244) | - | - | - | - | 7,404 | (19,244) |
| | 792,498 | 696,894 | 655,404 | 581,795 | 14,088 | (15,729) | 73,329 | 256,560 | 147,779 | 128,260 | 1,683,098 | 1,647,780 |
| Inter - segment Revenue | - | - | - | - | 225 | 225 | - | - | (225) | (225) | - | - |
| Total Income | 792,498 | 696,894 | 655,404 | 581,795 | 14,313 | (15,504) | 73,329 | 256,560 | 147,554 | 128,035 | 1,683,098 | 1,647,780 |
| Segment result | 133,138 | 95,094 | 114,480 | 139,472 | (7,457) | (37,419) | (38,218) | (5,128) | (294,143) | (94,220) | (92,200) | 97,799 |
| Total assets | 15,710,424 | 15,678,023 | 13,085,073 | 12,998,170 | 495,153 | 400,592 | 1,391,093 | 1,757,407 | 4,673,005 | 6,082,774 | 35,354,748 | 36,916,966 |

6 Information on Debentures

| Debenture Categories | CSE Listing | Interest Payable Frequency | Face Value as at 31/3/2018 | N | Market Values | | Interes | Interest Rates | | | Interest yield | | | ield to Matu | urity |
|----------------------|-------------|----------------------------------|----------------------------|-----------------|----------------|-------------------|---------------|---------------------------|--------------------------|----------|----------------|-------------|----------|--------------|-------------|
| Dependire Categories | | | LKR' 000 | Highest LKR. | Lowest LKR. | Period er LKR. | d Coupon Rate | Effective Annual Yield | Government Security % | Highest | Lowest | Last traded | Highest | Lowest | Last traded |
| Fixed Rate | | | | | | | | | | | | | | | |
| Nov 2014 - Nov 2019 | Listed | Annually | 909,770 | Not trad | ed during t | he quarter | 9.00% | 9.00% | 9.74% | Not trad | ed during tl | ne quarter | Not trad | ed during t | ne quarter |
| Nov 2014 - Nov 2019 | Listed | Bi Annually | 1,090,230 | Not trad | ed during t | he quarter | 8.75% | 8.94% | 9.74% | Not trad | ed during tl | ne quarter | Not trad | ed during t | ne quarter |
| May 2017 - May 2022 | Listed | Annually | 805,760 | Not trad | ed during t | he quarter | 15.00% | 15.00% | 10.16% | Not trad | ed during tl | ne quarter | Not trad | ed during t | ne quarter |
| May 2017 - May 2022 | Listed | Bi Annually | 1,193,230 | Not trad | ed during t | he quarter | 14.50% | 15.03% | 10.16% | Not trad | ed during tl | ne quarter | Not trad | ed during t | ne quarter |
| May 2017 - May 2022 | Listed | Bi Annually | 1,010 | Not trad | ed during t | he quarter | 13.90% | 14.38% | 10.16% | Not trad | ed during tl | ne quarter | Not trad | ed during t | he quarter |
| Total Debentures | | | 4,000,000 | | | | | | | | | | | | |

All debentures are unsecured. Company has not repurchased any of its own debts and has not had any default of principal, interest or other breaches with regard to all liabilities during the period.

7 Events after the statement of financial position date

Mr. D. M. Gunasekara, Mr. R. M. D. V. Jayabahu (Alternate Director) and Mr. D. M. L. B. Dassanayake (Alternate Director) resigned from their directorate of the Company with effect from 27th April 2018.

8 Information on ordinary shares

| information on ordinary snare | es e | | |
|-------------------------------|---|-------------------|-------------------|
| As at | | 31/03/2018 | 31/12/2017 |
| Net asset per share (LKR) | - Company | 18.99 | 19.50 |
| | - Group | 18.89 | 19.61 |
| Market price per share record | led during the quarter ended 31st March (LKR) | 2018 | 2017 |
| | -High | 14.70 (6-3-2018) | 14.00 (3-1-2017) |
| | -Low | 12.60 (21-3-2018) | 10.60 (31-3-2017) |
| | -Last Transaction | 13.00 (29-3-2018) | 10.80 (31-3-2017) |
| As at | | 31/03/2018 | 31/12/2017 |
| Number of shares issued | | 165,874,541 | 165,874,541 |
| Stated capital (LKR) | | 2,124,457,307 | 2,124,457,307 |
| Ratios as at | | 31/03/2018 | 31/12/2017 |
| Debt / Equity Ratio | | 2.9 | 2.9 |
| Statutory Liquid Asset Ratio | | 12.32% | 11.26% |
| Ratios for the period ended | | 31/03/2018 | 31/03/2017 |
| Interest Cover | | 0.910 | 1.075 |

9 Twenty largest share holders as at 31st March 2018

| | Name of the share holder | | Holding |
|----|--|-------------|---------|
| | | | % |
| 01 | Bank of Ceylon No. 1 Account | 123,562,267 | 74.49% |
| 02 | Bank of Ceylon A/C Ceybank Unit Trust | 11,775,514 | 7.10% |
| 03 | MR. M.M. Fuad | 850,643 | 0.51% |
| 04 | Sandwave Ltd | 670,053 | 0.40% |
| 05 | People's Leasing & Finance PLC / Mr. D. M. P. Disanayake | 632,485 | 0.38% |
| 06 | Merrill J Fernando & Sons (Pvt) Ltd | 526,165 | 0.32% |
| 07 | Richard Peiris Financial Services (Pvt) Ltd / Mr. M. A. A. Karim | 450,000 | 0.27% |
| 80 | Seylan Bank PLC / Spice of Life (Pvt) Ltd | 405,234 | 0.24% |
| 09 | MRS. K.V. Hewavitarne | 400,000 | 0.24% |
| 10 | Hatton National Bank PLC / Mr. D. N. Sellamuttu | 386,301 | 0.23% |
| 11 | Mr. N. Balasingam | 381,400 | 0.23% |
| 12 | Seylan Bank PLC / Prime Lands (Pvt) Ltd | 375,000 | 0.23% |
| 13 | MRS. F.F. Hanifa | 352,481 | 0.21% |
| 14 | Mr. B.T. Prathapasinghe | 345,000 | 0.21% |
| 15 | Mr. A. Chelliah (Deceased) | 333,800 | 0.20% |
| 16 | Mr. A. M. Weerasinghe | 305,583 | 0.18% |
| 17 | Bartleet Produce Marketing (Pvt) Ltd | 300,000 | 0.18% |
| 18 | People's Leasing & Finance PLC / Mr. L. P. Hapangama | 300,000 | 0.18% |
| 19 | Mr. W. L. T. Anandawansa | 282,039 | 0.17% |
| 20 | Colombo Trust Finance PLC / Mrs. F. F. Hanifa | 281,790 | 0.17% |
| | | | |

The percentage of shares held by the public as at 31st March 2018 was 25.51% and the number of public shareholders as at 31st March 2018 were 11,158

10 Directors' shareholding as at 31st March 2018

| Name of the Director | No. of Shares |
|--|---------------|
| Dr. S. Lokuhewa | Nil |
| Mr. D. M. Gunasekara | Nil |
| Mr. W. P. R. P. H. Fonseka | Nil |
| Mr. K. B. S. Bandara | Nil |
| Mr. N. Perera | Nil |
| Mr. S. N. Dayaratne | Nil |
| Mr. S. P. Arsakularatne | Nil |
| Mr. R. M. D. V. Jayabahu (Alternate Director) | Nil |
| Mr. D. M. L. B. Dassanayake (Alternate Director) | Nil |

11 CEO's shareholding as at 31st March 2018

| Mr. D. M. N. P. Karunapala | 21 |
|----------------------------|----|
|----------------------------|----|